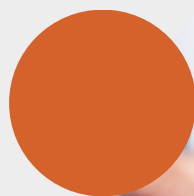


April, 2023



+ VALOREMFIRST

Business Services Catalogue

Arranged by Ricky Milliken
Managing Director

Ricky.Milliken@valoremfirst.com





Our Services

At Valorem First, our services underpin our client propositions in **Digital First**, **Technology First** and **Carbon First**.

We can tailor them to provide comprehensive consultancy and support services to help businesses reach their full potential by delivering in isolation or as a collective solution.



Digital

We provide tailored services to transform your business. From digital strategy and system selection to culture change and risk planning, we empower you to build a stronger, more successful company.

Technology

Transform your IT infrastructure with our comprehensive technology offerings. From risk planning to service desk support, we future-proof for stability, performance, and continuity.

Carbon

From carbon accounting and reporting to reduction planning, we provide ongoing support to help you achieve your targets and gain additional value by operating sustainably.





Digital Services

Digital Strategy Planning

We'll assess your current digital maturity and help develop your strategy further by assessing operations, identifying critical processes, and investing in areas that deliver customer value.

How we do it?

The starting point is to evaluate how you currently operate. This means you focus on the critical factors that underpin any digital spend. Without it, we are setting ourselves up to fail.

Start with your customers and the journeys they take. Digital investment needs to bring customer value. Think about assessing the digital skills you have. Look for your critical business processes, risks, and potential supply chain failures. Use all the data you have at your fingertips and assess how existing systems talk to each other. Evaluate your current market segments and where your future targets lie. Digitally transforming needs investment in all the right places. There are many parts of the puzzle that need to fit together. Technology is just the final piece.

Value Creation

Transform your business with our analysis of people, processes, and technology to increase customer value, efficiency, and profitability while lowering business risk.

How we do it?

Through stakeholder engagement and analysis of your data, we will benchmark your current operating model and organisational performance against sector and industry standards. We can unearth where technological spend on people, process and product is excessive or light and where optimisation or investment is needed to rebalance and accelerate your earnings multiple.

As part of our engagement, we will provide a realistic roadmap that will calculate the 'time to value' for recommendations to achieve your return on investment.

Culture & Change Management

We'll help you transform your organisational culture to support and enable change by immersing ourselves in your business and creating an engagement strategy.

How we do it?

We immerse ourselves in your business at all levels. We are an extension of your organisation, and this enables us to truly understand your culture and the blockers to change adoption. This doesn't just help for immediate changes or one-off projects but allows your strategy and organisational roadmap to align to your culture for longer term transformation.

We can help you plan for and deliver cultural change, through critical success factors; profiling your employees, creating an engagement strategy, and identifying where the key risks lie, lets us create a tactical plan with you and your teams to deliver successful change.





Digital Services

Technology & System Selection

We help you select the right technology, ensuring alignment with customer value and enabling growth through system architecture design and implementation management.

How we do it?

We won't just help you select the right technology; we will ratify your need for it. We will look at how your business uses technology right now and what your functional needs are – across your entire operations. We will ensure this aligns to customer value. It is not just about what technology can deliver operationally; it is also about the experience it enables to happen.

By understanding your digital strategy and organisational goals, and your existing technology landscape, we will enable you to select the right platform that will grow with you.

We work in partnership to design the system architecture, plan the integration into your core business systems and existing applications, and support your internal adoption. We manage the implementation to ensure the change is successful and maximises the return for your new and existing customers.

System Architecture & Process Optimisation

Maximise your existing business systems potential with our system assessment, process optimisation, and cost-saving roadmap.

How we do it?

We will map and assess your Business System Topology and aligned processes – your “as is” landscape. By understanding system running costs, licensing methods, and functionality, we can eradicate system duplicity. This further lets us review where processes need to be changed to drive out greater efficiencies and relieve existing pain points. The new architecture landscape and supporting business processes form your “to be” roadmap, with aligned cost savings and operational gains to offset the investment that may be needed to adopt.

Business Risk & Resiliency Planning

Don't let risks overpower your business. Our scenario planning helps you become stronger, more agile, and proactive.

How we do it?

We will engage with your business leadership team to understand your existing strategy and current operating model. Through a series of scenario planning workshops, we will identify how the landscape might change over time and simulate business impacts based on realistic and relevant external and internal issues.

We won't just think about ‘business as usual’ risks, we will help you imagine the unimaginable across the length and breadth of your business and form a robust response strategy. By investing in proactive business resilience planning, we can support and assess the impact and severity to your operations and strategy, which will enable you to be dynamic and agile enough to cope with small risks and strategic level disruptions.





Technology Services

IT Risk & Resiliency Planning

Protect your revenue and client experience with resilient IT infrastructure. Our mitigation plan ensures continuity.

How we do it?

We investigate the IT infrastructure to understand which systems within the estate are resilient and which are less so. By mapping gaps in resiliency, we can assess the risk and impact on business operations and categorise them by severity rating. A robust mitigation plan is defined, with associated investment requirements offset against the likelihood and severity of loss (where no action is taken).

IT Strategy & Technology Road Mapping

Stay ahead in technology with our IT strategy and road mapping. Future-proof your infrastructure for stability and maximum performance.

How we do it?

We will audit your complete infrastructure estate from front-end devices to back-end servers and storage, to understand the age of the estate against its technological product roadmap. We will assess your application topology and the level of security needed to protect your estate.

This allows us to make strategic recommendations on the transformational change needed to future-proof your estate, maximise stability, and run your systems with maximum performance.



ITSM & Support Services

Let us ease your IT burden with our service desk system and proactive monitoring. Our team becomes your team for a positive user experience.

How we do it?

At the core of our IT Service Management is our omnichannel service desk system. This is used to coordinate all incidents and problems modern IT systems generate.

We will do this in a proactive manner using the latest monitoring technologies and automation tools to maximise uptime and create a positive user experience fit for a modern workplace.





Carbon Services

Carbon Accounting Solution

Unlock business benefits and contribute to a healthier planet with our comprehensive Carbon Accounting Solution.

How we do it?

Our solution methodology is designed to help your organisation understand and reduce its carbon footprint in line with industry-standard protocols. We believe going green is good for business and provide a comprehensive solution that includes baseline carbon footprint analysis, recommendations for reduction and reporting, supplier engagement, and ongoing carbon footprint monitoring and guidance year after year.

Carbon Reduction Planning & Targets

Customised plans, ongoing support, and tangible progress towards sustainability goals. Contact us today to lead the way in sustainable business practices.

How we do it?

We work with you at a point in time to establish a baseline of your current carbon footprint. We'll conduct a data discovery workshop to understand what is applicable to your business, where your data is and how you will need to use it.

We have the tools and experience to show you how to generate your baseline carbon footprint and then make recommendations on steps to reduce it. With our help, you'll be able to make measurable progress towards your sustainability goals and contribute to a healthier planet.

Optimising Reporting

Simplify carbon footprint reporting with our optimized solution. Accurate, transparent, and regulatory compliant.

How we do it?

We will help you discover and analyse your current or prospective data set relating to your carbon-generating activities. We can help analyse for accuracy and formulate data sets that can be transparently tracked through existing or proposed management information systems to help enable you to report on regulatory requirements and track progress in hitting sustainability goals.



Ready to Start? Get in touch!



+ VALOREMFIRST
build a better business

WANT TO CHAT?

BOOK A MEETING
HERE

0141 488 2804

www.valoremfirst.com

start@valoremfirst.com

Glasgow, UK